# SECURITIES AND EXCHANGE COMMISSION WASHINGTON, DC 20549

# FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): July 28, 2005

# Waste Management, Inc.

(Exact Name of Registrant as Specified in Charter)

**Delaware** (State or Other Jurisdiction of Incorporation) 1-12154 (Commission File Number) **73-1309529** (IRS Employer Identification No.)

**1001 Fannin, Suite 4000 Houston, Texas** (Address of Principal Executive Offices)

**77002** (Zip Code)

Registrant's Telephone number, including area code: (713) 512-6200

(Former Name or Former Address, if Changed Since Last Report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- o Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

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Press Release

#### Item 2.02. Results of Operations and Financial Condition

On July 28, 2005, Waste Management, Inc. (the "Company") issued a press release announcing its earnings for the fiscal quarter ended June 30, 2005. On the same date, the Company held a conference call, which was open to the public, to discuss these results. A copy of the press release is attached hereto as exhibit 99.1. A replay of the conference call is available beginning at approximately 11:00 a.m. Central time on July 28th through 5:00 p.m. Central time on August 11th. The replay of the call may be heard over the Internet, by accessing the Company's website at www.wm.com, or by telephone by dialing 800-642-1687 and entering conference code 7068485.

The Company is disclosing on its earnings conference call the following non-GAAP financial measures for the second quarter of 2005: (i) free cash flow; (ii) adjusted EBIT margins; and (iii) adjusted EBITDA margins. The Company believes that providing investors with these non-GAAP financial measures gives investors additional information to enable them to assess, in the way management assesses, the Company's current and continuing operations. Investors are urged to take into account GAAP measures as well as non-GAAP measures in evaluating the Company. Whenever the Company uses a non-GAAP financial measure, it provides a reconciliation of such measure to what it believes to be the most closely applicable GAAP financial measure. A reconciliation of free cash flow to cash flows from operating activities is included in the schedules to the press release that is attached to this Form 8-K as Exhibit 99.1. The Company's reconciliation of the other non-GAAP measures disclosed by the Company are as follows:

#### Adjusted EBIT Margins

The Company's calculation of EBIT, or earnings before interest and tax, is the same measure as income from operations as presented on the Company's income statement. EBIT margin represents total operating income as a percentage of revenue. The Company disclosed that EBIT margins had increased by 10 basis points over second quarter 2004 results after excluding the impact of impairments, gains on sales of assets and other unusual items in both years. The following table reconciles the non-GAAP measure to the GAAP measure (dollars in millions):

	Three Months Ended June 30, 2005	Three Months Ended June 30, 2004
As reported:		
Revenue	\$3,289	\$3,138
Income from Operations	\$ 463	\$ 442
GAAP EBIT margin	14.1%	14.1%
Adjustments to Income from Operations		
Asset Impairment and Unusual Items	\$ (6)	\$ (9)
As adjusted:		
Revenue	\$3,289	\$3,138
Adjusted Income from Operations	\$ 457	\$ 433
Adjusted EBIT Margin	13.9%	13.8%

#### Adjusted EBITDA Margins

The Company defines EBITDA as earnings before interest, tax, depreciation and amortization and calculates that measure by adding depreciation and amortization charges back to income from operations. EBITDA margin represents EBITDA, as defined, as a percentage of revenue. The Company disclosed that the EBITDA margins of its Eastern, Western, Southern and Midwest Groups collectively increased by 10 basis points as compared to the prior year period, after adjusting for asset impairments and the gains on sales of businesses. The following table reconciles these measures (dollars in millions):

	Three Months Ended June 30, 2005	Three Months Ended June 30, 2004
Income from operations of Eastern, Midwest, Southern and Western Groups	\$ 479	\$ 439
Add back Depreciation and Amortization	\$ 313	\$ 323
EBITDA	\$ <del>792</del>	<b>\$</b> 762
Adjustments to EBITDA:		
Pottstown Landfill impairment	\$ 35	_
Gains on divestitures	\$ <u>(32)</u>	\$ <u>(2)</u>
Adjusted EBITDA	<b>\$ 795</b>	\$ 760
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Revenue from Eastern, Midwest, Southern and Western Groups	\$3,268	\$3,140
Adjusted EBITDA Margin	24.3%	24.2%

#### Item 7.01. Regulation FD Disclosure.

#### Results of Pricing Study

Below are results of the Company's pricing study, initiated in January 2005, as of June 30, 2005. All price increases implemented by the Company since January 1, 2005 are included in the results presented. The percentages of tons that received price increases included in the tables below include all third-party tons received at the facilities. The amounts shown as percentages of tons lost due to price increases in the tables are the amounts that the Company has estimated were lost due to price increases based on customer feedback and analyses of monthly volume reports.

The Company intends to use the information gathered from the pricing study to further develop and implement price increase plans throughout the rest of its landfill and transfer station operations over the next several months. On a going forward basis, the Company intends to report results from the pricing study only for those facilities with material variances in volumes due to price increases and may also report results from the implementation of price increase plans throughout the rest of the Company's facilities.

# Landfills

Group	Market Area	Landfill	% of Tons Price Increased YTD	Weighted Avg Price Increase %	% of Tons Lost due to Price Increase
Canada	Eastern Canada	Ottawa	45%	11%	_
	Western Canada	West Edmonton	70%	3%	5%
East	Boston/Western Massachusetts	Fitchburg - RCI	45%	4%	25%
	New Hampshire/Maine	Crossroads	30%	2%	_
	Western Pennsylvania	Lake View	95%	4%	_
	Western Pennsylvania	Shade - RCC	15%	4%	_
Midwest	Illinois	Five Oaks	65%	3%	_
	Minnesota	Burnsville	35%	4%	
	Ohio	American	85%	5%	_
	Ohio	Mahoning	90%	5%	_
	Ohio	Suburban South	80%	3%	_
	Wisconsin	Orchard Ridge	65%	3%	_
South	Arkansas	Tontitown	85%	14%	_
	Carolinas	Palmetto	15%	8%	40%
	Central Texas	Austin Community	75%	5%	<5%
	Gulf Coast	Chastang	100%	17%	_
	Louisiana/Mississippi	Pecan Grove	25%	4%	_
	North Texas	New Boston	100%	5%	_
	Oklahoma	East Oak	60%	8%	_
	Tennessee/Alabama/Kentucky	Chestnut Ridge	5%	13%	25%
West	North Bay	Altamont	70%	20%	_
	North Bay	Redwood	15%	2%	_
	Oregon	Hillsboro	100%	6%	_
	Ventura	Simi Valley	25%	4%	_
		Totals	50%	8%	
			_	_	

# Transfer Stations

Group	Market Area	Transfer Station	% of Tons Price Increased YTD	Weighted Avg Price Increase %	% of Tons Lost due to Price Increase
Canada	Toronto	Clarington	_	_	_
East	Boston/Western Massachusetts	PRTR	50%	4%	_
	Eastern Pennsylvania	Indian Valley	80%	6%	_
	Eastern Pennsylvania	Philadelphia	60%	5%	_
	New Hampshire/Maine	Auburn	20%	5%	_
	New Jersey	Park Ridge	25%	12%	_
Midwest	Colorado	Colorado Springs	25%	3%	_
	Denver	D&R	20%	2%	30%
	Denver	South Metro	90%	4%	15%
	Illinois	Joliet	95%	6%	_
	Minnesota	Gallagher	90%	4%	_
	Wisconsin	Sheboygan Falls	_		_
South	Carolinas	Asheville	10%	2%	_
	Gulf Coast	Mobile	95%	6%	
	Louisiana/Mississippi	St. Tammany	50%	5%	
	Puerto Rico	San Juan	_		_
	South Florida	Delta - Riviera	90%	17%	_
	South Florida	Tall Pines	90%	17%	_
	Tennessee/Alabama/Kentucky	Nashville	90%	3%	_
West	Los Angeles	Carson	25%	27%	_
	North Bay	Davis Street	5%	7%	_
	Sacramento	Fresno	_	_	_
	San Diego - Orange County	Orange County	80%	7%	_
		Totals	40%	9%	

#### Market Areas\*

Group	Market Area	% of Tons Price Increased YTD	Weighted Avg Price Increase %	% of Tons Lost due to Price Increase
East	Virginia/Maryland	35%	5%	1%
Midwest	Michigan	65%	6%	3%
South	Houston	75%	4%	1%
West	Arizona	40%	6%	_

<sup>\*</sup>Results for the Market Areas include essentially all of the transfer stations and landfills within such Market Areas, including the King George and Amelia Landfills in the Virginia/Maryland Market Area, Autumn Hills and Westside Landfills in the Michigan Market Area, Atascocita Landfill in the Houston Market Area and Northwest Regional Landfill in the Arizona Market Area that were originally included in the 30 landfills chosen for the study. These six landfills and transfer stations are included in the Market Area results and are no longer being tracked on an individual basis in the Landfills and Transfer Stations tables above.

### Item 9.01. Financial Statements and Exhibits.

(c) Exhibits

Exhibit 99.1: Press Release dated July 28, 2005

Date: July 28, 2005

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has caused this report to be signed on its behalf by the undersigned, hereunto duly authorized.

WASTE MANAGEMENT, INC.

By: /s/ Rick L Wittenbraker

Rick L Wittenbraker Senior Vice President

# **Exhibit Index**

Exhibit

Number <u>Description</u>

99.1 Press Release dated July 28, 2005



For Further Information:
Waste Management, Inc.
Analysts: Greg Nikkel — 713.265.1358
Media: Lynn Brown — 713.394.5093
Web site: http://www.WM.com

WMI #05-15

### **Waste Management Announces Second Quarter 2005 Earnings**

#### Company Announces Plans to Divest Non-Strategic Operations and to Streamline Organization

**HOUSTON** — **July 28, 2005** — Waste Management, Inc. (NYSE: WMI) today announced financial results for its second quarter ended June 30, 2005. Revenues for the quarter were \$3.29 billion as compared with \$3.14 billion in the year ago period, an increase of 4.8%. Net income for the quarter was \$527 million, or \$0.92 per diluted share, compared with \$216 million, or \$0.37 per diluted share, in the prior year period.

The Company noted several items that impacted the current quarter's results:

- A net after-tax benefit of \$311 million due to tax expense reductions from tax audit settlements, partially offset by higher tax expense resulting from a plan to repatriate accumulated earnings and capital from Canadian subsidiaries under the American Jobs Creation Act of 2004.
- An after-tax charge of \$24 million due to the previously announced impairment of the Pottstown landfill in Pennsylvania.
- An after-tax gain of \$21 million from the sales of operations in Alaska, North Carolina and Georgia.

Combined, these items improved second quarter 2005 after-tax earnings by \$308 million, or \$0.54 per diluted share. Without the impact of these items, net income for the quarter would have been \$219 million, or \$0.38 per diluted share.

For the six months ended June 30, 2005, Waste Management reported operating revenues of \$6.33 billion, as compared with \$6.03 billion for the comparable period last year. Net income was \$677 million and diluted earnings per share was \$1.18 for the six months ended June 30, 2005, as compared with \$368 million and \$0.63, respectively, for the same period in 2004. The 2004 results include the favorable impact of the cumulative effect of change in accounting principle of \$8 million, or \$0.01 per diluted share. The cumulative effect of change in accounting principle in 2004 was related to the final implementation of Financial Accounting Standards Board Interpretation No. 46, *Consolidation of Variable Interest Entities*.

"We saw the continuation of a number of encouraging trends during the second quarter. Strong pricing was again a driver of our financial results, as our internal revenue growth on base business due to yield reached 2.1% for the second consecutive quarter. The revenue growth from yield was 3.1% if we include the \$32 million obtained through our fuel surcharge program," stated David P. Steiner, Chief Executive Officer of Waste Management. "We continued to make progress in our labor productivity, in our collection fleet maintenance programs and in our safety and risk management costs. As of July 1, we have also implemented a redesigned fuel surcharge program to capture the full impact that fuel prices have on our business. While our previous fuel surcharge program has historically recovered a large percentage of our increased direct fuel costs, it did not recoup the substantial indirect fuel-related cost increases paid to our subcontract haulers. We expect that our new fuel surcharge program will recover increases in subcontractor costs related to higher fuel prices."

#### Plans for Divesting of Certain Operations and Restructuring

The Company also announced its plan to divest under-performing or non-strategic operations. To date, operations identified for divestiture represent over \$400 million in annual revenue. These operations consist primarily of collection businesses and transfer stations. These businesses generated approximately \$215 million in gross revenue and \$11 million in operating income for the first six months of 2005.

Steiner continued, "Improving the quality of our assets has been one of my top priorities. We have been studying our under-performing business operations with the objective to either fix or sell them. Our extensive reviews have been based on a number of financial and operational criteria and on how operating units fit into our strategic business model. This step is consistent with our plans to increase our internalization rates and improve our operating margins. We will also be looking for opportunities to reinvest the divestiture proceeds to grow our business in areas with higher margins."

The Company also unveiled plans to simplify its organizational structure in order to increase the accountability of its Market Areas, to streamline business decisions and to reduce costs at the Group and Corporate offices. The new organizational structure will place more emphasis on the day-to-day decision making that occurs at the Company's Market Areas, which encompass major metropolitan or geographical regions across the country.

President and Chief Operating Officer Larry O'Donnell stated, "We have essentially eliminated the extra layer between our Corporate office and our field operations. We have also eliminated the Canadian Group office, which reduces the number of our operating groups from seven to six. This restructuring will make us a more nimble organization, bring us closer to our customers and enable us to move our best people into areas where they can directly impact day-to-day business decisions. The standard operating practices that have been implemented across the organization prepare us well for this change. We expect the streamlined structure will enhance our competitiveness and also contribute to the achievement of our financial goals."

Steiner added, "Having the President and Chief Operating Officer position separate from the CEO role enables Larry to spend more time working directly with the Market Areas. This new structure gives corporate a more direct line of sight to the Market Areas, with the goal of providing the Market Areas the support they need to accomplish their business objectives."

The reorganization will eliminate about 600 positions, and the Company anticipates taking a third quarter pre-tax restructuring charge to earnings in the range of \$20 to \$30 million. The reduction in workforce and other related cost savings, before the restructuring charge, are projected to create pre-tax cost savings estimated to be about \$30 million during 2005 and \$70 million annually beginning in 2006.

#### **Key Highlights for the Quarter**

- Net cash provided by operating activities of \$595 million, up 8.4% over the prior year quarter.
- Free cash flow (a) of \$314 million, an increase of 31.9% versus the second quarter of last year. For the six-month period, free cash flow was \$734 million, a 33.7% increase as compared to the first six months of 2004 and is in line to achieve our full year goal of \$1.1 to \$1.2 billion.
- Capital expenditures of \$308 million, a decrease of 10.7% compared with the prior year quarter.
- Internal revenue growth on base business of 3.3%, with 2.1% of that from average yield and 1.2% from volume. The yield component excludes 0.7% from the combined impact of higher revenues from fuel surcharges, slight increases in electricity rates at Independent Power Production facilities, and lower recycling commodity prices.
- Acquisitions net of divestitures contributed 0.4% to higher revenues in the quarter, and foreign currency translation contributed an additional 0.4%.
- Price increases averaging 4.1% on our commercial customer base and 3.2% on our total collection customer base.
- \$293 million returned to shareholders, consisting of \$114 million in cash dividends and \$179 million in common stock repurchases. This is on pace with our full year objective of \$600 to \$700 million in share repurchases.

Steiner continued "During the second quarter, we also maintained the momentum of our pricing initiatives as demonstrated by the results of our internal revenue growth from yield. We saw 1.2% volume growth in the quarter, two-thirds of which occurred in very low margin lines of business, which negatively impacted our overall margins."

Steiner concluded "Our 2005 EPS guidance was predicated on maintaining solid volumes along with our price improvements. We are meeting our expectations with regard to price, but we did see a downturn in volumes in May, June and in the first three weeks of July. If we don't see improvement in volumes, we will have to see accelerated results from our pricing, productivity and other cost initiatives if we are to meet our goals for the third quarter and the year. Given that, we believe that it is more likely that we will be at the lower end of the analysts' current range rather than the mid-to-upper end of the range. It is not uncommon for a price leader to see volumes decrease over the short term, but we believe that our current pricing program is in the best long term interest of our company and our shareholders."

(a) The Company included its free cash flow, which is a non-GAAP financial measure, herein because it uses that measure in the management of its business and because it believes that investors are interested in the cash produced by the Company from non-financing activities that is available for uses such as the Company's acquisition program, its share repurchase program, its scheduled debt reduction and the payment of dividends. The Company defines free cash flow as:

- · Net cash provided by operating activities
- · Less, capital expenditures

· Plus, proceeds from divestitures of businesses, net of cash divested, and other sales of assets
For the purposes of the Company's full year projection, cash costs of the restructuring are not included in full year projections.

The Company's definition of free cash flow may not be comparable to similarly titled measures presented by other companies. The Company has reconciled its free cash flow as presented herein to cash flow from operations, which is the most comparable GAAP measure, in the accompanying schedules.

The Company has scheduled an investor and analyst conference call for later this morning to discuss the results of today's earnings announcement. The information in this press release should be read in conjunction with the information on the conference call. The call will begin at 10:00 a.m. eastern time, 9:00 a.m. central time, and is open to the public. To listen to the conference call, which will be broadcast live over the Internet, go to the Waste Management Website at <a href="http://www.wm.com">http://www.wm.com</a>, and select "2Q2005 Earnings Report Webcast." You may also listen to the analyst conference call by telephone by contacting the conference call operator 5-10 minutes prior to the scheduled start time and asking for the "Waste Management Conference Call — Call ID 7068485." US/Canada Dial-In #: (877) 710-6139. Int'l/Local Dial-In #: (706) 643-7398. For those unable to listen to the live call, a replay will be available 24 hours a day beginning at approximately 11:00 a.m. CT July 28th through 5:00 p.m. CT on August 11th. To hear a replay of the call over the Internet, access the Waste Management Website at <a href="http://www.wm.com">http://www.wm.com</a>. To hear a telephonic replay of the call, dial (800) 642-1687 or (706) 645-9291 and enter reservation code 7068485.

Waste Management, Inc. is its industry's leading provider of comprehensive waste management and environmental services. Based in Houston, the Company serves municipal, commercial, industrial, and residential customers throughout North America.

Certain statements contained in this press release include statements that are "forward-looking statements." Outlined below are some of the risks that the Company faces and that could affect our financial statements for 2005 and beyond and that could cause actual results to be materially different from those that may be set forth in forward-looking statements made by the Company. However, they are not the only risks that the Company faces. There may be additional risks that we do not presently know or that we currently believe are immaterial which could also impair our business. We caution you not to place undue reliance on these forward-looking statements, which speak only as of their dates. We undertake no obligation to publicly update or revise any forward-looking statements, whether as a result of new information, future events or otherwise. In addition, the Company, from time to time, provides estimates of financial and other data relating to future periods. Such estimates and other information are the Company's expectations at the point in time of issuance but may change at some future point in time. By issuing such estimates the Company has no obligation, and is not undertaking any obligation, to update such estimates or provide any other information relating to such estimates. The following are some of the risks we face:

- the effects competition may have on our profitability or cash flows, including the negative impact our price increases may have on volumes or the negative impact to our yield on base business resulting from price roll-backs and lower than average pricing to retain and attract customers;
- our inability to maintain or expand margins as volumes increase if we are unable to control variable costs or our fixed cost base increases;
- increases in employee-related costs and expenses, including health care and other employee benefits such as unemployment insurance and workers' compensation, as well as the costs and expenses associated with attracting and retaining qualified personnel;
- increases in expenses due to fuel price increases or fuel supply shortages;
- the effect that fluctuating commodity prices may have on our operating revenues and expenses;
- the general effects of a weak economy, including the resulting decreases in volumes of waste generated;
- external factors beyond our control, such as higher interest rates and the possible inability of insurers to meet their obligations, both of which may cause increased expenses:

- the effect the weather has on our quarter to quarter results, as well as the effect of extremely harsh weather on our operations;
- possible changes in our estimates of site remediation requirements, final capping, closure and post-closure obligations, compliance and regulatory developments;
- the possible impact of regulations on our business, including the cost to comply with regulatory requirements and the potential liabilities associated with disposal operations;
- our ability to obtain and maintain permits needed to operate our facilities;
- the effect of limitations or bans on disposal or transportation of out-of-state waste or certain categories of waste;
- possible charges against earnings as a result of shut-down operations, uncompleted development or expansion projects or other events;
- the effects that trends toward requiring recycling, waste reduction at the source and prohibiting the disposal of certain types of wastes could have on volumes of waste going to landfills and waste-to-energy facilities;
- possible diversions of management's attention and increases in operating expenses due to efforts by labor unions to organize our employees;
- the outcome of litigation or threatened litigation;
- the need for additional capital if cash flows are less than we expect or capital expenditures are more than we expect, and the possibility that we cannot obtain additional capital on acceptable terms if needed;
- possible errors or problems upon implementation of new information technology systems; and
- possible fluctuations in quarterly results of operations or adverse impacts on our results of operations as a result of the adoption of new accounting standards or interpretations.

Additional information regarding these and/or other factors that could materially affect results and the accuracy of the forward-looking statements contained herein may be found in Part I, Item 1 of the Company's Annual Report on Form 10-K for the year ended December 31, 2004 and Part II of the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2005.

####

# Waste Management, Inc. Condensed Consolidated Statements of Operations (In Millions, Except Per Share Amounts) (Unaudited)

	Quarters E 2005	2004 <u>2004</u>
Operating revenues	\$ 3,289	\$ 3,138
Costs and expenses:		
Operating (exclusive of depreciation and amortization shown below)	2,173	2,040
Selling, general and administrative	313	317
Depreciation and amortization	346	348
Asset impairments and unusual items	(6)	(9)
	2,826	2,696
Income from operations	463	442
Other income (expense):		
Interest expense	(128)	(119)
Interest income	6	7
Equity in net losses of unconsolidated entities	(26)	(24)
Minority interest	(11)	(9)
Other, net	1	_
	(158)	(145)
		(= 1.5)
Income before income taxes	305	297
Provision for (benefit from) income taxes	(222)	81
Net income	\$ 527	\$ 216
Net income	<del>3 527</del>	\$ 210
Basic earnings per common share	<u>\$ 0.93</u>	\$ 0.37
Diluted earnings per common share	\$ 0.92	\$ 0.37
Basic common shares outstanding	566.3	580.2
7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7 7		
Diluted common shares outstanding	570.1	585.4
Difficed Collinion Shares outstanding	<u> </u>	
	<b>#</b> 0.00	Φ 0.40
Cash dividends per common share	<u>\$ 0.20</u>	\$ 0.19
(1)		

# Waste Management, Inc. Earnings Per Share (In Millions, Except Per Share Amounts) (Unaudited)

	Quarters Er 2005	nded June 30, 2004
EPS Calculation:		
Diluted net income	\$ 527	\$ 216
Number of common shares outstanding at end of period	563.0	580.0
Effect of using weighted average common shares outstanding	3.3	0.2
Weighted average basic common shares outstanding	566.3	580.2
Dilutive effect of equity-based compensation awards, warrants and other contingently issuable shares	3.8	5.2
Weighted average diluted common shares outstanding	570.1	585.4
Basic earnings per common share	\$ 0.93	\$ 0.37
Diluted earnings per common share	\$ 0.92	\$ 0.37
(2)		

# Waste Management, Inc. Condensed Consolidated Statements of Operations (In Millions, Except Per Share Amounts) (Unaudited)

	Six Months E 2005	nded June 30, 2004
Operating revenues	\$ 6,327	\$ 6,034
Operating revenues	\$ 0,327	\$ 0,034
Costs and expenses:		
Operating (exclusive of depreciation and amortization shown below)	4,217	3,960
Selling, general and administrative	643	633
Depreciation and amortization	667	673
Asset impairments and unusual items	(29)	(18)
	5,498	5,248
Income from operations	829	786
Other income (expense):		
Interest expense	(244)	(232)
Interest income	12	10
Equity in net losses of unconsolidated entities	(52)	(43)
Minority interest	(21)	(16)
Other, net	1	(2)
	(304)	(283)
Income before income taxes and cumulative effect of change in accounting principle	525	503
Provision for (benefit from) income taxes	(152)	143
Income before cumulative effect of change in accounting principle	677	360
Cumulative effect of change in accounting principle, net of income tax expense of \$5 in 2004	— — — — — — — — — — — — — — — — — — —	8
Net income	\$ 677	\$ 368
Net income	<del>\$ 077</del>	<del>ф</del> 500
Basic earnings per common share:		
Income before cumulative effect of change in accounting principle	\$ 1.19	\$ 0.62
Cumulative effect of change in accounting principle		0.01
Net income	<u>\$ 1.19</u>	\$ 0.63
Diluted earnings per common share:		
Income before cumulative effect of change in accounting principle	\$ 1.18	\$ 0.62
Cumulative effect of change in accounting principle	_	0.01
Net income	\$ 1.18	\$ 0.63
Basic common shares outstanding	<u>567.6</u>	578.8
Diluted common shares outstanding	571.3	584.1
Cash dividends per common share	\$ 0.40	\$ 0.38
(3)		

# Waste Management, Inc. Earnings Per Share (In Millions, Except Per Share Amounts) (Unaudited)

	_	Six Months 2005	Ended Ju	2004
EPS Calculation:				
LI O Culculation.				
Income before cumulative effect of change in accounting principle	\$	677	\$	360
Cumulative effect of change in accounting principle		_		8
Net income	\$	677	\$	368
Number of common shares outstanding at end of period		563.0		580.0
Effect of using weighted average common shares outstanding		4.6	_	(1.2)
Weighted average basic common shares outstanding		567.6		578.8
Dilutive effect of equity-based compensation awards, warrants and other contingently issuable shares		3.7	_	5.3
Weighted average diluted common shares		571.3		584.1
Basic earnings per common share:  Income before cumulative effect of change in accounting principle	\$	1.19	\$	0.62
Cumulative effect of change in accounting principle	Ψ		Ψ	0.01
Net income	\$	1.19	\$	0.63
	_		=	
Diluted earnings per common share:				
Income before cumulative effect of change in accounting principle	\$	1.18	\$	0.62
Cumulative effect of change in accounting principle		_		0.01
Net income	\$	1.18	\$	0.63
(4)				

# Waste Management, Inc. Condensed Consolidated Balance Sheets (In Millions)

	2	ne 30, 2005 audited)	Dec	ember 31, 2004
Assets				
Current assets:				
Cash and cash equivalents	\$	481	\$	424
Receivables, net		1,922		1,949
Other		424		446
Total current assets		2,827		2,819
Property and equipment, net		11,309		11,476
Goodwill		5,351		5,301
Other intangible assets, net		151		152
Other assets		1,056		1,157
Total assets	\$ 2	20,694	\$	20,905
Liabilities and Stockholders' Equity  Current liabilities:				
Accounts payable, accrued liabilities, and deferred revenues	\$	2,538	\$	2,821
Current portion of long-term debt	Ψ	215	Ψ	384
Total current liabilities		2,753	_	3,205
I are taken Jaka lang animana andan		0.016		0.100
Long-term debt, less current portion Other liabilities		8,216 3,234		8,182 3,265
Total liabilities	-	14,203		14,652
Minority interest in subsidiaries and variable interest entities		294		282
Stockholders' equity		6,197		5,971
Total liabilities and stockholders' equity	\$ 2	20,694	\$	20,905
Note: Prior year information has been reclassified to conform to 2005 presentation.				
(5)				

# Waste Management, Inc. Condensed Consolidated Statements of Cash Flows (In Millions) (Unaudited)

	Six Months E	2004
	2003	2004
Cash flows from operating activities:		
Net income	\$ 677	\$ 368
Adjustments to reconcile net income to net cash provided by operating activities:		
Cumulative effect of change in accounting principle	_	(8)
Depreciation and amortization	667	673
Other	7	134
Change in operating assets and liabilities, net of effects of acquisitions and divestitures	(248)	(148)
Net cash provided by operating activities	1,103	1,019
Cash flows from investing activities:		
Acquisitions of businesses, net of cash acquired	(91)	(98)
Capital expenditures	(493)	(526)
Purchases of short-term investments	(225)	(933)
Proceeds from sales of short-term investments	202	768
Net receipts from restricted funds, business divestitures, asset sales and other	314	244
Net cash used in investing activities	(293)	(545)
Tee cash used in investing activities	(233)	(343)
Cash flows from financing activities:		
New borrowings	8	348
Debt repayments	(234)	(369)
Common stock repurchases	(278)	(108)
Cash dividends	(228)	(218)
Exercise of common stock options and warrants	51	120
Other, net	(73)	(71)
Net cash used in financing activities	(754)	(298)
Effect of exchange rate changes on cash and cash equivalents	1	(2)
Effect of exchange rate changes on cash and cash equivalents	1	(2)
Increase in cash and cash equivalents	57	174
Cash and cash equivalents at beginning of period	424	217
Cash and cash equivalents at end of period	\$ 481	\$ 391
Note: Prior year information has been reclassified to conform to 2005 presentation.		
(6)		

### Waste Management, Inc. Summary Data Sheet (Dollar amounts in Millions) (Unaudited)

			Quarters Ended	
		June 30, 2005	March 31, 2005	June 30, 2004
rating Revenues by Lines of Business				
NASW:				
Collection		\$ 2,168	\$ 2,057	\$ 2,05
Landfill		791	676	77
Transfer		463	387	44
Wheelabrator		214	202	21
Recycling and other		301	287	27
Intercompany		(648)	(571)	(61
Operating revenues		\$ 3,289	\$ 3,038	\$ 3,13
rnal Growth of Operating Revenues from Comparable Prior Periods				
Internal growth		4.0%	4.0%	4.
Less: Yield changes due to recycling commodities, electricity (IPP) and fuel surcharge		0.7%	0.9%	1.
				2.
Adjusted internal growth		3.3%	3.1%	<u></u>
uisition Summary (a)				
Gross annualized revenue acquired		<u>\$ 11</u>	\$ 97	\$ 2
Total consideration		<u>\$ 10</u>	\$ 100	\$ 2
Cash paid for acquisitions		\$ 2	\$ 85	\$ 2
ycling Segment Supplemental Data (b)				
Operating revenues		\$ 203	\$ 196	\$ 18
Operating expenses (exclusive of depreciation and amortization)		<u>\$ 173</u>	<u>\$ 167</u>	\$ 15
	Quarters End 2005	2004	Six Months En	nded June 30, 2004
e Cash Flow Analysis (c)				
cash provided by operating activities \$	595	\$ 549	\$ 1,103	\$ 1,0
	(308)	(345)	(493)	(5
ital expenditures	(300)	(3.5)		
ital expenditures reeds from divestitures of businesses, net of cash divested, and other sales of	(300)	(3.5)	, ,	
	27	34	124	

- (a) Represents amounts associated with business acquisitions consummated during the indicated periods.
- (b) Information provided is after the elimination of intercompany revenues and related expenses.
- (c) The summary of free cash flows has been prepared to highlight and facilitate understanding of the principal cash flow elements. Free cash flow is not a measure of financial performance under generally accepted accounting principles and is not intended to replace the consolidated statement of cash flows that was prepared in accordance with generally accepted accounting principles. Our current free cash flow forecast confirms our expectations that full-year 2005 free cash flow will be in the range of \$1.1 billion to \$1.2 billion, based on estimated net cash provided by operating activities in the range of \$2.25 billion to \$2.35 billion, capital expenditures of between \$1.25 billion and \$1.35 billion, and proceeds from divestitures, net of cash divested and other sales of assets of \$125 million to \$150 million.

### Waste Management, Inc. Summary Data Sheet (Dollar amounts in Millions) (Unaudited)

	-	Quarters Ended		
	June 30, 2005	March 31, 2005	June 30, 2004	
Balance Sheet Data				
Cash and cash equivalents (a)	<u>\$ 481</u>	\$ 441	\$ 391	
Delete and with atte				
Debt-to-total capital ratio:	\$ 8,431	\$ 8,386	\$ 8,722	
Long-term indebtedness, including current portion  Total equity (a)	6,197	5,943	5,792	
Total capital	\$ 14,628	\$ 14,329	<u>\$ 14,514</u>	
Debt-to-total capital (a)	<u>57.6</u> %	58.5%	60.1%	
Capitalized interest (b)	<u>\$ (1)</u>	\$ 3	\$ 5	
Other Operational Data				
Internalization of waste, based on disposal costs	<u>65.3</u> %	<u>65.1</u> %	<u>65.0</u> %	
Total landfill disposal volumes (tons in millions) (a)	32.3	28.0	31.5	
Total waste-to-energy disposal volumes (tons in millions) (a)	2.0	1.9	2.0	
Total disposal volumes (tons in millions)	34.3	29.9	33.5	
Active landfills	286	285	290	
Landfills reporting volume	265	264	268	
Amortization and SFAS No. 143 Expenses for Landfills Included in Operating Groups				
Non — SFAS No. 143 amortization expense	\$ 102.3	\$ 87.7	\$ 104.8	
Amortization expense related to SFAS No. 143 obligations	19.7	14.0	23.5	
Total amortization expense	122.0	101.7	128.3	
Accretion and other related expense	12.8	13.1	13.0	
Landfill amortization, accretion and other related expense	\$ 134.8	\$ 114.8	\$ 141.3	

<sup>(</sup>a) Prior period information has been reclassified to conform to 2005 presentation.

<sup>(</sup>b) The quarter ended June 30, 2005 includes the reversal of \$5 million of previously recorded capitalized interest associated with certain projects that did not qualify for interest capitalization.